

Publication of Award of Contract

# Selection of Consultants

For

**“Nationwide Rollout of Poverty Scorecard  
for National Targeting System”**

**Cluster: K: North Waziristan Agency (FATA)**



## Benazir Income Support Programme

May 2011

**REQUEST FOR PROPOSALS  
RFP # 16**

**Country: Pakistan**

**Project Name: Social Safety Net Technical Assistance**

**Credit # Cr. 4589-PK**

**Title of Consulting Services: Nationwide Rollout of Poverty Scorecard for  
National Targeting System**

**Cluster: K: North Waziristan Agency (FATA)**

## Basic Data

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|-----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1.1 | Name of country<br>Name of Project                                                                                                                                 | <u>Islamic Republic of Pakistan</u><br><u>Social Safety Net Technical Assistance</u>                                                                                                                                                                                                                                                |
| 1.2 | Loan/credit/grant<br>(a) number<br>(b) date of effectiveness<br>(c) closing date<br>(i) original<br>(ii) revised                                                   | <u>Cr. 4589-PK</u><br><u>4<sup>th</sup> August 2009</u><br><u>31<sup>st</sup> July 2013</u>                                                                                                                                                                                                                                         |
| 1.3 | Client:<br>(a) name<br>(b) address, phone, facsimile                                                                                                               | <u>Benazir Income Support Programme</u><br><u>NAB Building, Attaturk Avenue, G – 5/2,</u><br><u>Islamabad.</u><br><u>Phone:- 051-9246322,</u><br><u>Fax:- 051-9246323</u>                                                                                                                                                           |
| 1.4 | General Procurement Notice<br>(a) first issue date<br>(b) latest update                                                                                            | <u>21<sup>st</sup> April 2009</u><br><u>N.A.</u>                                                                                                                                                                                                                                                                                    |
| 1.5 | Request for expressions of interest:<br><br>(a) publication in <i>United Nations Development Business</i> (UNDB)<br>(b) publication in national local newspaper(s) | Date: <u>18<sup>th</sup> October 2009</u><br><br>Name of newspaper(s) and date(s):<br><br><u>1. The Aaj, Peshawar – 22<sup>nd</sup> August 2010</u><br><br><u>2. Dawn © - 22<sup>nd</sup> August 2010</u><br><br><u>3. Express © - 22<sup>nd</sup> August 2010</u><br><br><u>4. Mashriq, Peshawar – 22<sup>nd</sup> August 2010</u> |
| 1.6 | Type of assignment (pre-investment, preparation, or implementation), and brief description of sources                                                              | <u>National Rollout of Poverty Scorecard for National Targeting System – Cluster: K: North Waziristan Agency - FATA</u>                                                                                                                                                                                                             |

- 1.7 Method of selection: Quality & Cost Based Selection (QCBS)
- 1.8 Request for expressions of interest:  
(a) number of responses Twenty (20)
- 1.9 Shortlist:  
(a) names/nationality of firms/consultants & were issued Request for Proposals
1. M/S Anjum Asim Shahid Rahman Chartered Accountant (Grant Thornton) in association with Shahid Waheed Younus Jamil, Chartered Accountant.
  2. M/S Contech International, Lahore.
  3. M/S Fincon Consultants, Islamabad in association with Human Resource Development Institute (HRDI), Islamabad.
- 1.10 Pre-proposal conference:  
(a) minutes issued Yes  
14<sup>th</sup> December 2010
- 1.11 Proposals received by: Date 7<sup>th</sup> January 2011 Time 1300 hours
- 1.11 Opening of Technical Proposals by selection committee Date 8<sup>th</sup> January 2011 Time 1100 hours
- 1.12 Name of the firms/consultants who submitted proposals
1. M/S Anjum Asim Shahid Rahman Chartered Accountant (Grant Thornton) in association with Shahid Waheed Younus Jamil, Chartered Accountant.
  2. M/S Fincon Consultants, Islamabad in association with Human Resource Development Institute (HRDI), Islamabad.
- 1.13 Evaluation Criteria/subcriteria:
- (a) **Specific experience of the Consultants relevant to the assignment:** Weight: 05
- (b) **Adequacy of the proposed methodology and work plan in responding to the Terms of Reference:** Weight: 45

- (i) Technical approach and methodology Sub Weight: **15**
- (ii) Work plan Sub Weight: **20**
- (iii) Organization, staffing and transfer of skills Sub Weight: **10**

**(c) key staff**

- (i) **individual(s)** Weight: **45**
- (A) Team Leader Sub Weight: **10**
- (B) Operations Coordinator Sub Weight: **07**
- (C) Logistic Specialist Sub Weight: **07**
- (D) Enumeration Expert Sub Weight: **07**
- (E) Communication Expert Sub Weight: **07**
- (F) M&E Specialist Weight: **05**

**(d) Participation by nationals among proposed key staff**

1.14 Technical scores by Consultant:

Minimum qualifying score: **60**

Consultants' names	Technical scores
M/S Anjum Asim Shahid Rahman Chartered Accountant (Grant Thornton) in association with Shahid Waheed Younus Jamil, Chartered Accountant	<b><u>64.03</u></b>
M/S Fincon Consultants, Islamabad in association with Human Resource Development Institute (HRDI), Islamabad	<b><u>55.08</u></b>

1.15 Public opening of financial proposals

(a) Names and proposal prices

Date **9<sup>th</sup> February 2011** Time **1130 hours**

1. **M/S Anjum Asim Shahid Rahman Chartered Accountant (Grant Thornton) in association with Shahid Waheed Younus Jamil, Chartered Accountant – Rs. 9,583,000/- (exclusive of taxes)**

1.16 QCBS	Consultant' Name	Technical scores	Financial scores	Final scores
(a) Technical, financial and final scores (Quality-Based: technical scores only)	<u>M/S AASR</u>	<u>51.22</u>	<u>20.00</u>	<u>71.22</u>

(b) Contract Awarded to: *M/S Anjum Asim Shahid Rahman Chartered Accountant (Grant Thornton) in association with Shahid Waheed Younus Jamil, Chartered Accountant at a financial price of Rs. 10,226,978/- inclusive of taxes.*

1.17 Contract signing: Date 20<sup>th</sup> April 2011

1.18 Contract commencement: From the date of 1<sup>st</sup> payment against approval of Inception Report which is to be submitted within two week's time from the date of signing of contract.

1.19 Contract Duration: 3.0 Months

1.20 Summary of Scope of Work: The main objective of this consultancy is to carry out the following activities for the Benazir Income Support Programme in Cluster: K: North Waziristan Agency:-

- a) Participate in training activities offered by BISP, to adequately execute the targeting activities in line with the targeting manual.
- b) Implement a forward local Public Information Campaign in order to secure accurate information about the households and 100% coverage.
- c) Introduce the BISP and the purposes of the survey to the households/ communities during the forward public information campaign and the actual enumeration/ survey.
- d) Preparation of logistic plans/ tasks for collection of information about the households on the prescribed form.

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- e) Ensure all logistic requirements (availability of human and physical resources) to undertake the Targeting Process.
  - f) Collect household information by using the prescribed forms.
  - g) Delivery of the Forms: Delivered completed Targeting Forms – to the Data Entry Organization (DEO), pre-identified by BISP.
  - h) Verification/re-collection of data: Carry out the field visits to verify/re-collect information if Forms do not meet the criteria indicated in the Targeting Manual and/or verified by the Targeting Process Evaluation & Scorecard Spot Check Consultants.
  - i) Establish an internal monitoring system to ensure the quality of information collected through field enumeration.

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