

Publication of Award of Contract

# Selection of Consultants

For

**“Nationwide Rollout of Poverty Scorecard  
for National Targeting System”**

**Cluster: D (Khyber Pakhtunkhwa & Gilgit -  
Baltistan)**



**Benazir Income Support Programme**

August 2010

**REQUEST FOR PROPOSALS  
RFP # 04**

**Country: Pakistan**

**Project Name: Social Safety Net Technical Assistance**

**Credit # Cr. 4589-PK**

**Title of Consulting Services: Nationwide Rollout of Poverty Scorecard for  
National Targeting System**

**Cluster: D (Khyber Pakhtunkhwa & Gilgit - Baltistan)**

## Basic Data

- 1.1 Name of country Islamic Republic of Pakistan  
 Name of Project Social Safety Net Technical Assistance
- 1.2 Loan/credit/grant  
 (a) number Cr. 4589-PK  
 (b) date of effectiveness 4<sup>th</sup> August 2009  
 (c) closing date  
     (i) original 31<sup>st</sup> July 2013  
     (ii) revised \_\_\_\_\_
- 1.3 Client:  
 (a) name Benazir Income Support Programme  
 (b) address, phone, facsimile NAB Building, Attaturk Avenue, G – 5/2, Islamabad.  
Phone:- 051-9245618,  
Fax:- 051-9215323
- 1.4 General Procurement Notice  
 (a) first issue date 21<sup>st</sup> April 2009  
 (b) latest update N.A.
- 1.5 Request for expressions of interest:
- (a) publication in *United Nations Development Business* (UNDB) Date: 18<sup>th</sup> October 2009
- (b) publication in national local newspaper(s)  
 Name of newspaper(s) and date(s):  
1. The News © – 18<sup>th</sup> October 2009  
2. Dawn © - 19<sup>th</sup> October 2009  
3. Express © - 18<sup>th</sup> October 2009  
4. Jang © – 18<sup>th</sup> October 2009  
5. Times © – 18<sup>th</sup> October 2009

- 1.6 Type of assignment (pre-investment, preparation, or implementation), and brief description of sources *National Rollout of Poverty Scorecard for National Targeting System – Cluster D: Khyber Pakhtunkhwa – Gilgit Baltistan*
- 1.7 Method of selection: Quality & Cost Based Selection (QCBS)
- 1.8 Request for expressions of interest:  
(a) number of responses Seventy Five (75)
- 1.9 Shortlist:  
(a) names/nationality of firms/consultants & were issued Request for Proposals
1. M/S Rural Support Programmes Network, Islamabad (RSPN),
  2. M/S Anjum Asim Shahid Associates (ASA) Consulting, Karachi
  3. M/S Europe (Pvt) Ltd, Hungary
  4. M/S Sustainable Development Policy Institute (SDPI), Islamabad
  5. M/S Socio – Economic & Business Consultants (SEBCON), Islamabad.
- 1.10 Pre-proposal conference:  
(a) minutes issued Yes  
Yes (4<sup>th</sup> March 2010)
- 1.11 Proposals received by: Date 12<sup>th</sup> March 2010 Time 1300 hours
- 1.11 Opening of Technical Proposals by selection committee Date 13<sup>th</sup> March 2010 Time 1100 hours
- 1.12 Name of the firms/consultants who submitted proposals
1. M/S Rural Support Programmes Network, Islamabad (RSPN),
  2. M/S Sustainable Development Policy Institute (SDPI), Islamabad
  3. M/S Socio – Economic & Business Consultants (SEBCON), Islamabad.
- 1.13 Evaluation Criteria/sub-criteria:  
  
(a) **Specific experience of the Consultants relevant to the** Weight: 05

**assignment:****(b) Adequacy of the proposed methodology and work plan in responding to the Terms of Reference:**Weight: 45

(i) Technical approach and methodology

Sub Weight: 15

(ii) Work plan

Sub Weight: 20

(iii) Organization, staffing and transfer of skills

Sub Weight: 10**(c) key staff****(i) individual(s)**Weight: 45

(A) Team Leader

Sub Weight: 10

(B) Operations Coordinator

Sub Weight: 07

(C) Logistic Specialist

Sub Weight: 07

(D) Enumeration Expert

Sub Weight: 07

(E) Communication Expert

Sub Weight: 07

(F) M&amp;E Specialist

Sub Weight: 07**(d) Participation by nationals among proposed key staff**Weight: 05

1.14 Technical scores by Consultant:

Minimum qualifying score: 60

Consultants' names	Technical scores
M/S Sustainable Development Policy Institute (SDPI), Islamabad	<u>64.53</u>
M/S Rural Support Programmes Network, Islamabad	<u>62.53</u>
M/S Socio – Economic & Business Consultants (SEBCON), Islamabad.	<u>56.18</u>

1.15 Public opening of financial proposals

Date 12<sup>th</sup> May 2010 Time 1300 hours

(a) Names and proposal prices

1. M/S Rural Support Programmes Network (RSPN), Islamabad – Rs. 326,218,721/-

(exclusive of taxes) &

2. M/S Sustainable Development Policy Institute (SDPI), Islamabad – Rs. 415,567,160/-(exclusive of taxes)

1.16 QCBS	Consultant' Name	Technical scores	Financial scores	Final scores
(a) Technical, financial and final scores (Quality-Based: technical scores only)	<u>M/S RSPN</u>	<u>50.02</u>	<u>20.00</u>	<u>70.02</u>
	<u>M/S SDPI</u>	<u>51.62</u>	<u>15.70</u>	<u>67.32</u>
(b) Contract Awarded to:	<i>M/S Rural Support Programmes Network (RSPN), Islamabad at a financial price of Rs. 345,791,844/- inclusive of taxes.</i>			

1.17 Contract signing: Date 4<sup>th</sup> August 2010

1.18 Contract commencement: Upon payment of Mobilization Advance against irrevocable Bank Guarantee. Both parties will complete the procedural formalities with ten working days from date of signing of contract.

1.19 Contract Duration: 7.4 Months

1.20 Summary of Scope of Work: The main objective of this consultancy is to carry out the following activities for the Benazir Income Support Programme in Cluster: D: Khyber Pakhtunkhwa & Gilgit - Baltistan covering thereby twenty one (21) districts:-

- a) Participate in training activities offered by BISP, to adequately execute the targeting activities in line with the targeting manual.
- b) Implement a forward local Public Information Campaign in order to secure accurate information about the households and 100% coverage.
- c) Introduce the BISP and the purposes of the survey to the households/ communities during the forward public information campaign and the actual enumeration/

survey.

- d) Preparation of logistic plans/ tasks for collection of information about the households on the prescribed form.
- e) Ensure all logistic requirements (availability of human and physical resources) to undertake the Targeting Process.
- f) Collect household information by using the prescribed forms.
- g) Delivery of the Forms: Delivered completed Targeting Forms – to the Data Entry Organization (DEO), pre-identified by BISP.
- h) Verification/re-collection of data: Carry out the field visits to verify/re-collect information if Forms do not meet the criteria indicated in the Targeting Manual and/or verified by the Targeting Process Evaluation & Scorecard Spot Check Consultants.
- i) Establish an internal monitoring system to ensure the quality of information collected through field enumeration.

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