

Publication of Award of Contract

Selection of Consultants

For

**“Nationwide Rollout of Poverty Scorecard
for National Targeting System”**

Cluster: C (SINDH)



Benazir Income Support Programme

August 2010

**REQUEST FOR PROPOSALS
RFP # 03**

Country: Pakistan

Project Name: Social Safety Net Technical Assistance

Credit # Cr. 4589-PK

**Title of Consulting Services: Nationwide Rollout of Poverty Scorecard for
National Targeting System**

Cluster: C (SINDH)

Basic Data

- 1.1 Name of country Islamic Republic of Pakistan
 Name of Project Social Safety Net Technical Assistance
- 1.2 Loan/credit/grant
 (a) number Cr. 4589-PK
 (b) date of effectiveness 4th August 2009
 (c) closing date
 (i) original 31st July 2013
 (ii) revised _____
- 1.3 Client:
 (a) name Benazir Income Support Programme
 (b) address, phone, facsimile NAB Building, Attaturk Avenue, G – 5/2, Islamabad.
Phone:- 051-9245618,
Fax:- 051-9215323
- 1.4 General Procurement Notice
 (a) first issue date 21st April 2009
 (b) latest update N.A.
- 1.5 Request for expressions of interest:
- (a) publication in *United Nations Development Business* (UNDB) Date: 18th October 2009
- (b) publication in national local newspaper(s)
 Name of newspaper(s) and date(s):
1. The News © – 18th October 2009
2. Dawn © - 19th October 2009
3. Express © - 18th October 2009
4. Jang © – 18th October 2009
5. Times © – 18th October 2009

- 1.6 Type of assignment (pre-investment, preparation, or implementation), and brief description of sources *National Rollout of Poverty Scorecard for National Targeting System – Cluster C: Sindh*
- 1.7 Method of selection: Quality & Cost Based Selection (QCBS)
- 1.8 Request for expressions of interest:
(a) number of responses Seventy Five (75)
- 1.9 Shortlist:
(a) names/nationality of firms/consultants & were issued Request for Proposals
1. M/S Rural Support Programmes Network, Islamabad (RSPN),
 2. M/S Anjum Asim Shahid Associates Consulting Services (Pvt.), Ltd., Karachi (ASA),
 3. M/S Fincon Consulting Services Pakistan, Islamabad,
 4. M/S Europe (Pvt.) Ltd., Hungary
- 1.10 Pre-proposal conference:
(a) minutes issued Yes
Yes (4th March 2010)
- 1.11 Proposals received by: Date 12th March 2010 Time 1300 hours
- 1.11 Opening of Technical Proposals by selection committee Date 13th March 2010 Time 1100 hours
- 1.12 Name of the firms/consultants who submitted proposals
1. M/S Rural Support Programmes Network, Islamabad (RSPN),
 2. M/S Anjum Asim Shahid Associates Consulting Services (Pvt.), Ltd., Karachi (ASA),
 3. M/S Fincon Consulting Services Pakistan, Islamabad,
 4. M/S Europe (Pvt.) Ltd., Hungary
- 1.13 Evaluation Criteria/sub-criteria:

(a) **Specific experience of the Consultants relevant to the assignment:** Weight: 05

(b) Adequacy of the proposed methodology and work plan in responding to the Terms of Reference:

Weight: 45

- (i) Technical approach and methodology
(ii) Work plan
(iii) Organization, staffing and transfer of skills

Sub Weight: 15

Sub Weight: 20

Sub Weight: 10

(c) key staff

(i) individual(s)

Weight: 45

- (A) Team Leader
(B) Operations Coordinator
(C) Logistic Specialist
(D) Enumeration Expert
(E) Communication Expert
(F) M&E Specialist

Sub Weight: 10

Sub Weight: 07

Sub Weight: 07

Sub Weight: 07

Sub Weight: 07

Sub Weight: 07

(d) Participation by nationals among proposed key staff

Weight: 05

1.14 Technical scores by Consultant:

Minimum qualifying score: 60

Consultants' names	Technical scores
M/S Anjum Asim Shahid Associates (AASA) Consulting (Pvt), Ltd., Karachi	<u>66.60</u>
M/S Rural Support Programmes Network, Islamabad	<u>62.28</u>
M/S Fincon Consulting Services, Islamabad	<u>54.32</u>
M/S Europe (Pvt.), Ltd., Hungry	<u>50.16</u>

1.15 Public opening of financial proposals

Date 21st April 2010 Time 1300 hours

(a) Names and proposal prices

1. M/S Rural Support Programmes Network (RSPN), Islamabad – Rs. 617,433,587/- (exclusive of taxes) &

2. M/S Anjum Asim Shahid Associates (AASA)
Consulting, Karachi – Rs. 650,800,000/-
(exclusive of taxes)

1.16 QCBS	Consultant’ Name	Technical scores	Financial scores	Final scores
(a) Technical, financial and final scores (Quality-Based: technical scores only)	<u>M/S RSPN</u>	<u>49.82</u>	<u>100.0</u>	<u>69.82</u>
	<u>M/S AASA Conslg</u>	<u>53.28</u>	<u>18.97</u>	<u>72.25</u>
(b) Contract Awarded to:	<i>M/S Rural Support Programmes Network (RSPN), Islamabad at a financial price of Rs. 709,953,684/- inclusive of taxes and two additional districts. The contract negotiations with the highest ranked firm were failed on payment conditions.</i>			
1.17 Contract signing:	Date <u>6th August 2010</u>			
1.18 Contract commencement:	Upon payment of Mobilization Advance against irrevocable Bank Guarantee. Both parties will complete the procedural formalities with ten working days from date of signing of contract.			
1.19 Contract Duration:	<u>9.1 Months</u>			
1.20 Summary of Scope of Work:	The main objective of this consultancy is to carry out the following activities for the Benazir Income Support Programme in Cluster: C: Sindh covering thereby twenty three (23) districts:-			
	<ul style="list-style-type: none"> a) Participate in training activities offered by BISP, to adequately execute the targeting activities in line with the targeting manual. b) Implement a forward local Public Information Campaign in order to secure accurate information about the households and 100% coverage. c) Introduce the BISP and the purposes of the survey to the households/ communities during the forward public information campaign and the actual enumeration/ 			

survey.

- d) Preparation of logistic plans/ tasks for collection of information about the households on the prescribed form.
- e) Ensure all logistic requirements (availability of human and physical resources) to undertake the Targeting Process.
- f) Collect household information by using the prescribed forms.
- g) Delivery of the Forms: Delivered completed Targeting Forms – to the Data Entry Organization (DEO), pre-identified by BISP.
- h) Verification/re-collection of data: Carry out the field visits to verify/re-collect information if Forms do not meet the criteria indicated in the Targeting Manual and/or verified by the Targeting Process Evaluation & Scorecard Spot Check Consultants.
- i) Establish an internal monitoring system to ensure the quality of information collected through field enumeration.