

**Publication of Award of Contract**

# **Selection of Consultants**

**For**

**“Operational Review of test phase of  
Waseela-e-Taleem Programme of BISP”**



**Benazir Income Support Programme**

**April, 2013**

**RFP # WT-4**

**Country: Pakistan**

***Project Name: Pakistan Social Safety Net***

***Loan # CR. 5042-PK***

***Title of Consulting Services: Operational Review of test phase of Waseela-e-Taleem Programme of BISP***

## BASIC DATA

- 1.1 Name of country Islamic Republic of Pakistan  
Name of Project Social Safety Net Technical Assistance Project
- 1.2 Client: Benazir Income Support Programme (BISP)  
(a) name F-Block, Pak. Secretariat, Islamabad  
(b) address, phone, facsimile Phone: 051-9246420  
Fax: 051-9246417
- 1.3 Type of assignment (pre-investment, preparation, or implementation), and brief description of sources Operational Review of test phase of Waseela-e-Taleem Programme of BISP
- 1.4 General Procurement Notice  
a. first issue date 10th February, 2012  
b. latest update
- 1.5 Request for expressions of interest:  
(a) publication in *United Nations Development Business* (UNDB) Date: 11th July, 2012  
(b) publication in national newspaper(s) Name of newspaper(s) and date(s)  
1. Daily Jang (Urdu) - 11th July, 2012  
2. Dawn (English) - 11th July, 2012  
(c) number of responses 31 (Thirty One)
- 1.6 Method of selection: Quality & Cost Based Selection (QCBS)
- 1.7 Shortlist:  
(a) names/nationality of firms/associations (mark domestic firms and firms that had expressed interest)  
1. M/s ICF GHK (GHK Consulting Limited) in association with GHK Pakistan Pvt. Ltd., Associates in Development Pvt. Ltd. and Society for the Advancement of Education.  
2. M/s Innovative Development Strategies (Pvt.) Ltd., Islamabad.  
3. M/s M. Yousuf Adil Saleem & Co. (Deloitte), Islamabad in association with Hameed Majeed Associates (Pvt.) Limited.  
4. M/s HTSPE International Programme Management, Islamabad.  
5. M/s Value Resources (Pvt.) Ltd., Islamabad.
- 1.8 Pre-proposal conference: Yes (5<sup>th</sup> November, 2012)  
(a) minutes issued Yes (6<sup>th</sup> November, 2012)

- 1.9 Proposal submission:  
 (a) two envelopes (technical and financial proposals) Yes
- 2.0 Proposals received by: Date 26<sup>th</sup> November, 2012 Time 1400 hours
- 2.1 Opening of Technical Proposals by selection committee Date 26<sup>th</sup> November, 2012 Time 1430 hours
- 2.2 Number of firms submitted proposals 4 (Four)
- 2.3 Name of firms who submitted proposals
1. M/s Innovative Development Strategies (Pvt.) Ltd., Islamabad.
  2. M/s M. Yousuf Adil Saleem & Co. (Deloitte), Islamabad in association with Hameed Majeed Associates (Pvt.) Limited.
  3. M/s HTSPE International Programme Management, Islamabad.
  4. M/s Value Resources (Pvt.) Ltd., Islamabad.
- 2.4 Evaluation Criteria/subcriteria:
- (a) Specific experience of the Consultants relevant to the assignment **Weight 05**
- (b) Adequacy of the proposed methodology and work plan in responding to the Terms of Reference **Weight 45**
- (i) Technical approach and methodology Weight 20
- (ii) Work plan Weight 15
- (iii) Organization and staffing Weight 10
- (c) key staff **Weight 45**
- (i) individual(s)
- (A) Team Leader Weight 20
- (B) Monitoring & Evaluation Specialist Weight 10
- (C) Research Specialist Weight 10
- (D) Logistics Specialist Weight 05
- (d) local input **Weight 05**

- 2.5 Technical scores by Consultant Minimum qualifying score 70
- | Consultants' names   | Technical scores |
|--|------------------|
| 1. M/s Innovative Development Strategies (Pvt.) Ltd., Islamabad. | 79.47            |
| 2. M/s M. Yousuf Adil Saleem & Co. (Deloitte), Islamabad         | 59.01            |
| 3. M/s HTSPE International Programme Management, Islamabad       | 78.15            |
| 4. M/s Value Resources (Pvt.) Ltd., Islamabad                    | 50.75            |
- 2.6 Public opening of financial proposals Date: 6th March, 2013 Time: 1400 hours
- (a) Names and proposal prices (mark Consultants that attended public opening)
- 1.M/s Innovative Development Strategies (Pvt.) Ltd., Islamabad - PKR: 197,011,000/-.  
2.M/s HTSPE International Programme Management, Islamabad - PKR: 316,822,283/-
- 2.7 QCBS
- (a) Technical, financial and final scores (Quality-Based: technical scores only)
- | Consultant' Name | Technical scores | Financial scores | Final scores |
|------------------|------------------|------------------|--------------|
| IDS              | 63.58            | 20.00            | 83.58        |
| HTSPE            | 62.52            | 12.44            | 74.96        |
- (b) Award recommendation M/s Innovative Development Strategies (Pvt.) Ltd., Islamabad at the cost of PKR: 197,011,000/- inclusive of all taxes.
- 2.8 Contract Signing Date 23rd April, 2013
- 2.9 Contract commencement Same as signing date.
- 3.0 Contract Duration 24 Months.
- 3.1 Summary of Scope of Work The firm will be required to carry out an Operational Review of all the processes of Program through Spot Checks and Process Evaluations to ensure checks and feedback on all implementing partners of the Program and maximize the quality of outputs and outcomes as BISP will continuously improve the processes on the basis of feedback received from the Operational Review.